



## **VACANCY ANNOUNCEMENT**

### **Investment Banking Services**

We, J.A.S.B. & Associates, Chartered Accountants are recruiting professionals for our client which is a leader in the fast-developing market of Internet Investment Banking (IIB) operating across the US and Europe providing investment banking services to mid-market corporates seeking to acquire, sell or raise debt or equity finance.

This is an opportunity for high caliber individuals to join the team as the Company progressing with ambitious growth plans across the operations. You will support the delivery of professional services to retained investment banking corporate clients in the UK and Europe, which uses a cutting-edge M&A platform.

The position will involve client interaction and project delivery, ultimately reporting to the team leader and manager. The successful candidate will be involved in company research, information memoranda production, strategic thought leadership related to company positioning, valuation analysis, report generation, buyer or acquisition target research, industry and competitive analysis and project campaign execution.

Recruitment is currently open for the positions of Trainee Analyst, Analyst, Senior Analyst and Associate. Responsibilities, Qualifications and Required Skills are provided below:

<b>Designation</b>	<b>Responsibilities</b>	<b>Qualifications &amp; required skills</b>
<b>Trainee Analyst</b>	<ul style="list-style-type: none"> <li>• M&amp;A research for sales and acquisition mandates</li> <li>• Profiling of companies to continuously build the platform</li> <li>• Researching industry sectors and analyzing companies, industries, and financial statements/performance</li> <li>• Where applicable and needed, development of marketing materials including teasers, confidential memoranda, and client presentations</li> <li>• Contributing to industry research efforts and profiling buyers and target corporates supported by due diligence reporting</li> </ul>	<ul style="list-style-type: none"> <li>• Four-year degree in finance, accounting or other equivalent field of study required from a top tier institution</li> <li>• Advanced degree and/or similar professional qualification (MBA, CFA, ACCA)</li> <li>• 0-1 years of relevant investment banking, M&amp;A, or similar corporate experience</li> <li>• Superior analytical skills including an aptitude for financial modelling</li> <li>• Excellent verbal and written communication skills (English)</li> <li>• Ability to deliver in a deadline-oriented environment</li> <li>• Detail oriented and able to multi-task</li> <li>• Exceptional work ethic and integrity</li> <li>• Demonstrate the ability to provide insights and add value to clients</li> </ul>

		<ul style="list-style-type: none"> <li>• Fluent in additional European language is advantageous</li> <li>• Experience obtained from working within an international organization is preferred</li> </ul>
<b>Analyst</b>	<ul style="list-style-type: none"> <li>• Researching industry sectors, analyzing companies and financial statements/performance</li> <li>• Researching and profiling of buyer &amp; target corporates</li> <li>• Assisting in end-to-end M&amp;A assignments/project management both buy and sell-side</li> <li>• Supporting &amp; aiding in capital raising assignments/project management i.e. acquisition funding, LBO etc.</li> <li>• Supporting &amp; performing business and sector valuations backed up financial analysis, valuation modelling and report generation</li> <li>• Assisting in the development of client/marketing materials including financial models, confidential memorandum, and presentations</li> <li>• Supporting Senior Associates in strengthening client/partner relationships and ongoing delivery of project tasks</li> </ul>	<ul style="list-style-type: none"> <li>• Four-year degree in finance, accounting or other equivalent field of study required from a top tier institution</li> <li>• Advanced degree and/or similar professional qualification (MBA, CFA, ACCA)</li> <li>• 0-1 years of relevant investment banking, M&amp;A, or similar corporate experience</li> <li>• Superior analytical skills including an aptitude for financial modelling</li> <li>• Excellent verbal and written communication skills (English)</li> <li>• Ability to deliver in a deadline-oriented environment</li> <li>• Detail oriented and able to multi-task</li> <li>• Exceptional work ethic and integrity</li> <li>• Demonstrate the ability to provide insights and add value to clients</li> <li>• Fluent in additional European language is advantageous</li> <li>• Experience obtained from working within an international organization is preferred</li> </ul>
<b>Senior Analyst</b>	<ul style="list-style-type: none"> <li>• Researching industry sectors, analyzing companies and financial statements/performance</li> <li>• Researching and profiling of buyer &amp; target corporates</li> <li>• Assisting in end-to-end M&amp;A assignments/project management both buy and sell-side</li> <li>• Supporting &amp; aiding in capital raising assignments/project management i.e. acquisition funding, LBO etc.</li> </ul>	<ul style="list-style-type: none"> <li>• Four-year degree in finance, accounting or other equivalent field of study required from a top tier institution.</li> <li>• Advanced degree and/or similar professional qualification (MBA, CFA, ACCA)</li> <li>• 1-2 years of relevant investment banking, M&amp;A or similar corporate experience</li> <li>• Superior analytical skills including an aptitude for financial modelling.</li> </ul>

	<ul style="list-style-type: none"> <li>• Supporting &amp; performing business and sector valuations backed up financial analysis, valuation modelling and report generation</li> <li>• Assisting in the development of client/marketing materials including financial models, confidential memorandum, and presentations</li> <li>• Supporting Senior Associates in strengthening client/partner relationships and ongoing delivery of project tasks</li> </ul>	<ul style="list-style-type: none"> <li>• Excellent verbal and written communication skills (English)</li> <li>• Ability to deliver in a deadline-oriented environment</li> <li>• Detail oriented and able to multi-task</li> <li>• Exceptional work ethic and integrity</li> <li>• Demonstrate the ability to provide insights and add value to clients</li> <li>• Fluent in additional European language is advantageous</li> <li>• Experience obtained from working within an international organization is preferred</li> </ul>
<b>Associate</b>	<ul style="list-style-type: none"> <li>• Execution of M&amp;A and capital raising assignments/project management</li> <li>• Researching industry sectors and analyzing companies, industries, and financial statements/performance</li> <li>• Development of marketing materials including financial models, confidential memorandum, and presentations</li> <li>• Financial analysis, valuation modelling and report generation</li> <li>• Management and supervision of junior investment banking analysts</li> <li>• Leading industry research, profiling buyers and target corporates supported by due diligence</li> <li>• Lead calling efforts and email campaigns on projects and associated client reporting function</li> <li>• Day-to-day management of junior analysts across the organization's global offices</li> </ul>	<ul style="list-style-type: none"> <li>• Four-year degree required from a top tier institution</li> <li>• Advanced degree and/or similar professional qualification (MBA, CFA, ACCA)</li> <li>• 1-3 years of relevant investment banking, M&amp;A, or similar corporate experience with demonstrable track record</li> <li>• Strong project management and client communication skills</li> <li>• Experience in transaction-orientated business development</li> <li>• Superior analytical skills including an aptitude for financial modelling</li> <li>• Excellent verbal and written communication skills (English)</li> <li>• Ability to work in a deadline oriented, fast paced environment</li> <li>• Attention to detail and able to multi-task</li> <li>• Exceptional work ethic and integrity</li> <li>• Fluent in additional European language is advantageous</li> <li>• Experience obtained from working within an international organization is preferred</li> </ul>



**Benefits and Perks:**

- Medical Insurance
- Conveyance Allowance
- Annual Leave Encashment
- Provident fund
- Performance driver Quarterly Bonus
- Financial bursary assistance (CFA, CISI, FMVA and more)
- Monthly Dinner

**Instructions for Applications:**

- Last date of applications is 10 March 2024
- Applications submitted with a cover letter demonstrating relevant and applicable experience, will only be considered,
- Applicants should indicate the position applied for in the Covering Letter.
- The competent authority reserves the right to cancel the recruitment process at any stage without assigning any reason.
- UK time zone office operating hours.
- Only short-listed candidates will be called for interview.
- No TD/DA will be admissible for written test/ interview.

Candidates are requested to send their application on below mention email address

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